

FIRST TIME BUY QUESTIONNAIRE
ARMOR, SUPPLEMENTAL
P/N AC86103-20

In order for DLA Land and & Maritime to make an informed decision in processing this item, we are asking for additional information from you. This will help us understand your position in pricing this item for sale to us. Thank you for your help.

1. Do you make this item?

If not, whom do you buy it from?

Do you sell it to anyone else?

If so, at what price?

Can you provide the previous contract number of the item sold to the Government?

2. Do you regularly manufacture this kind of item or make similar items/NSNs?

If so, whom do you sell it to?

For how much?

3. Is testing or tooling contributing to the price?

If so, how much?

4. What is the item used on and what purpose does it serve?

Is it a critical item?

5. Do you have a technical drawing or description that we can have?

6. Is there a commercial market for this item?

If so, to whom and for how much? Can you provide a price list?

If not, is there a commercial version(s) of this item available and could you provide us with a price list?

7. Is this item quantity sensitive? Are there minimum or standard charges?

If so, why? (Please send us your quantity price breaks)

8. Please send us an informal cost breakdown for your offered quotation. This should include a breakdown of the quoted labor costs to the labor rates and man-hours needed.